

**August 2016**

- August 27, Saturday: Service Unit Team Expo - Fifth Third Ballpark, Grand Rapids
- August 31, Wednesday: Online Webinar Training for Service Unit Product Sale Managers (SUPSMs)

**September 2016**

Trainings for Fall Troop Product Sale Managers (PSMs); *and SUPSMs, if needed:*

- September 12, Monday: PSM in-person Training - Faith United Church of God, 3290 Walker Ave, NW. Grand Rapids, 6:30-8 PM
- September 13, Tuesday: PSM in-person Training - Bayview Wesleyan Church, 720 Wayne St, Traverse City, 6:30-8 PM
- September 14, Wednesday: Online Webinar Training for PSMs
- September 15, Thursday: PSM in-person Training - Muskegon Service Center, 6:30-8 PM
- September 15 - 28: PSMs communicate details of Fall Sale to parents and girls
- September 20, Tuesday: Deadline to submit Service Unit Event Rally Form to Council Product Sales staff*
- September 30, Friday: Bank Account Info MUST be entered in Nut-E

**October 2016**

- October 1, Saturday: \*\*\*\*\*Fall Sale Begins!\*\*\*\*\*
- October 1 - 23: Girl Order Taking  
*\*\*Payment collected at time of order-taking*  
*\*\* Online Orders must be received in this time period to get credit for rewards*
- October 23, Sunday: \*\*\*\*\*Fall Sale Ends!\*\*\*\*\**
- October 25, Tuesday: Troop Orders submitted in Nut-E & Payments deposited in Troop Bank Acct.
- October 27, Thursday: Paperwork due to SUPSM from Troops & Individual Girls
- October 28, Friday: Service Unit Paperwork Due to Council

**November 2016**

- November 2, Wednesday: Bank Sweep for Fall Product from Troop Bank Accounts
- November 15 - 18: Product Delivery and Girl Rewards shipped to SUPSMs
- November 21, Monday: Deadline to Submit Bounced Check Information to Council